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**RFP QUESTIONS AND ANSWERS**

| <b>PROPOSAL SUBMITTAL DEADLINE</b>  |   |   |
|---|---|---|
| <p>The Proposal submittal deadline remains the same and is not changed by this posting.</p> |   |   |
| <b>1.0 – QUESTIONS AND ANSWERS TO THE RFP</b>   |   |   |
| Item  | Section   | Question and Answer   |
| <p>M.<br/>and<br/>N.</p>  | <p>General Specification<br/>and Installation</p> | <p>Question: How do we go about getting the substitution product approved before the RFP is due?</p> <p>Answer: Having an alternative bid with the substituted product would allow us to approve the proposed solution during the bid selection process. This would result in a primary bid with Ocularis as the recording solution, and an alternative bid with the proposed recording solution for us to evaluate along with the rest of the bids. This would allow for a fairer process as we are likely to have submissions where the “approved equal” is assumed in the bid.</p> |